

**Associate of Applied Business in Business Administration – Real Estate and Associate of Arts to Bachelor of Science in Commerce, Small Business Management [online] Transfer Pathway**

Course selection/order may vary. All pathways are subject to change. Always review with your LCCC/Partner advisor. Campus location is indicated above each semester.

**Disclaimer:** *The fluidity of these pathways is acknowledged. At each level changes are possible as requirements, courses, course numbers, etc. may change. All efforts have been made to confirm the accuracy of the pathway by each institution. Always be aware of the date of review on the document. Always seek the assistance of an Academic Advisor or Counselor.*

**Semester One Curriculum (Enrolled at LCCC)**

LCCC Course	Credit Hours	Partner Course Equivalency	Credit Hours
ACTG 151: Accounting I-Financial	4	CMR 101: Introduction to Financial Accounting	
ENGL 161: College Composition I	3	ENG 111: Composition & Rhetoric	
FNCE 111: Real Estate Principles & Practices	3		
FNCE 112: Real Estate Law	3		
SDEV 101: Introduction to the LCCC Community	1	EDLT**	
FNCE 113: Real Estate Finance	2		
FNCE 114: Real Estate Appraisal	2		
Semester Credit Hours Total	18		

**Semester Two Curriculum (Enrolled at LCCC)**

LCCC Course	Credit Hours	Partner Course Equivalency	Credit Hours
CISS 121: Microcomputer Applications I	3	CIT 154: Personal Computer Concepts & Applications	
ECNM 151: Macroeconomics	3	CMR 211: Economics for Commerce	
ENGL 162: College Composition II	3	ENG 112: Composition and Literature	
MTHM 168: Statistics	3	STA 261: Statistics	
PHLY 161: Ethics	3		
Semester Credit Hours Total	15		

**Semester Three Curriculum (Enrolled at LCCC)**

LCCC Course	Credit Hours	Partner Course Equivalency	Credit Hours
BADM 165: Legal Environment of Business	3	CMR 108: Introduction to Business Law	
ECNM 152: Microeconomics	3	ECO 201: Microeconomics	
ENTR 200: Entrepreneurship	3	ESPT**	
ENTR 201: Entrepreneurial Finance	3	CMR 302: Financial Info for Managers	
<a href="#">OT36 Natural Science Non-Lab Course</a>	3		
Semester Credit Hours Total	15		

**Semester Four Curriculum (Enrolled at LCCC)**

LCCC Course	Credit Hours	Partner Course Equivalency	Credit Hours
BADM 211: Business Communications	3	BUS 284: Professional Communication for Business	
BADM 255: Human Resources Management	3	CMRT**	
MKRG 245: Social Media Marketing	3	CMR 441: Social Media & Career Development	
PSYH 151: Introduction to Psychology or SOCY 151: Introduction to Sociology	3	PSY 111: Intro to Psychology or SOC 153: Sociology in a Global Context	
Elective	3		
Semester Credit Hours Total	15		

**LCCC Degree Attainment – Cumulative Total Credit Hours Earned: 63**

Student will have earned the Lorain County Community College Associate of Applied Business in Business Administration – Real Estate degree (#0233) at the conclusion of the above curriculum pathway.

Notes:

- Student must complete a minimum of 60 credit hours to earn a LCCC associate degree.

**Semester Five Curriculum (Enrolled at LCCC)**

LCCC Course	Credit Hours	Partner Course Equivalency	Credit Hours
<a href="#">OT36 Natural Science Lab Course</a>	4		
<a href="#">OT36 Arts &amp; Humanities Course</a>	3		
<a href="#">OT36 Arts &amp; Humanities Course</a>	3		
BADM 251: Principles of Management	3	CMR 111: Introduction to Management	
Elective	2-3		
Semester Credit Hours Total	15-16		

**LCCC Degree Attainment – Cumulative Total Credit Hours Earned: 78-79**

Student will have earned the Lorain County Community College Associate of Arts degree (#8720) at the conclusion of the above curriculum pathway.

Notes:

- Student completing the above curriculum pathway, which fulfills the OT36 and completes an Associate of Arts degree, is thus not required to complete the *Miami Global Plan*, with the exception of 3 credit hours of *Global Inquiry* or *Intercultural Perspectives*, which can be completed at LCCC, as mapped out and noted in the remaining semesters, and the Knowledge in Action requirements which include Experiential Learning (0 credits) and Capstone (3 credits) requirements, which are included and mapped out in the remaining semesters of this curriculum pathway.

**Semester Six Curriculum (Enrolled at LCCC)**

LCCC Course	Credit Hours	Partner Course Equivalency	Credit Hours
CISS 212: Spreadsheet Applications	3	CMR 282: Computer-Based Business Analysis	
ACTG 152: Accounting II-Managerial	4	CMR 207: Introduction to Managerial Accounting	
MRKG 251: Principles of Marketing	3	CMR 105: Introduction to Marketing	
Elective	3		
Elective	3		
<b>Semester Credit Hours Total</b>	<b>16</b>		

**Semester Seven Curriculum (Enrolled at Miami) [ONLINE]**

LCCC Course	Credit Hours	Partner Course Equivalency	Credit Hours
		Elective	3
		CMR 301: Personal Organizational Skills	3
		CMR 263: Sales & Promotion	3
		CMR 361: Marketing for the Small Business	3
		CMR 242: Management for Small Business Operations	3
		<b>Semester Credit Hours Total</b>	<b>15</b>

**Semester Eight Curriculum (Enrolled at Miami) [ONLINE]**

LCCC Course	Credit Hours	Partner Course Equivalency	Credit Hours
		CMR 442: Current Issues & Innovation in Small Business	3
		CMR 495: Capstone in Organizational Strategy for Commerce	3
		CMR 401: Leadership Decision Skills (Experiential Learning)	3
		CMR 244: Introduction to Global Business	3
		Global or Intercultural Perspectives (if not already completed)	3
		<b>Semester Credit Hours Total</b>	<b>15</b>

**Miami University Degree Attainment – Cumulative Total Credit Hours Earned: 124-125**

Student will have earned the Miami University Bachelor of Science in Commerce, Small Business Management at the conclusion of the above curriculum pathway.

Notes:

- Student must earn a minimum of 124 credit hours to earn a Miami bachelor’s degree.
- Students must complete a minimum of 30 credit hours offered through Miami University, including 12 of the final 30 hours required for the baccalaureate degree.
- The above pathway is provided as a guide for students while enrolling at LCCC. Official Miami curriculum is locked in and permanent for the student upon matriculation (enrolling) at Miami.