

2016 FALL TRAVEL GOALS

For the Fall 2016 recruitment season, Admission team members committed to:

- » Expand Miami's reach in primary, secondary, tertiary, and emerging markets through increased travel efforts both by Oxford- and regionally-based recruitment staff to exceed more than 1,650 high school visits.
- » Use a data-driven approach to make smart and efficient travel decisions.
- » Generate tremendous energy with prospective students, parents, and alumni.
- » Share a consistent and exciting message about the Miami experience.
- » Build strong relationships with counselors, community colleges, and community-based organizations.
- » Encourage students and families to attend a campus visit.
- » Leverage the Early Decision (ED) application where appropriate.
- » Increase overall application numbers, and enhance Miami's student profile.







MIAMI UNIVERSITY

OFFICE OF ADMISSION

TRAVEL IMPACT REPORT

FALL 2016

TRAVEL STATISTICS

OVERALL TRAVEL NUMBERS

	COLLEGE FAIRS	COUNSELOR PROGRAMS	HIGH SCHOOL VISITS	HS WORKSHOPS, PROGRAMS, PANELS & PRESENTATIONS	PROSPECTIVE STUDENT RECEPTIONS	TOTAL
ОНЮ	79	8	346	26	0	459
OUT-OF-STATE	147	7	1,109	37	8	1,308
INTERNATIONAL	13	0	237	3	0	253
TOTAL	239	15	1,692	66	8	2,020



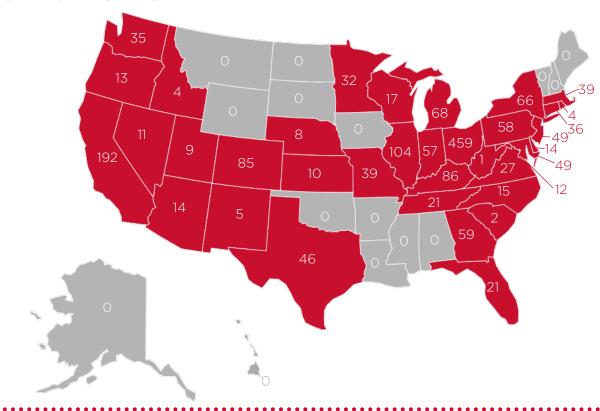
4.13% INCREASE IN OUT-OF-STATE HIGH SCHOOL VISITS

1ST TIME IN MIAMI ADMISSION HISTORY TO CONDUCT **MORE THAN 2,000** OFF-CAMPUS RECRUITMENT EVENTS



GEOGRAPHIC BREAKDOWN

TRAVEL EVENTS BY STATE



OHIO

Akron: 55 Cleveland: 85 Dayton: 87 Toledo: 40 Cincinnati: 83 Columbus: 78 Southeast Ohio: 31

OUT-OF-STATE

Alabama: 0	Hawaii: 0	Massachusetts: 39	New Mexico: 5	Tennessee: 21
Alaska: 0	Idaho: 4	Michigan: 68	New York: 66	Texas: 46
Arizona: 14	Illinois: 104	Minnesota: 32	North Carolina: 15	Utah: 9
Arkansas: 0	Indiana: 57	Mississippi: 0	North Dakota: 0	Vermont: 0
California: 192	Iowa: 0	Missouri: 39	Oklahoma: 0	Virginia: 27
Colorado: 85	Kansas: 10	Montana: 0	Oregon: 13	Washington: 3
Connecticut: 36	Kentucky: 86	Nebraska: 8	Pennsylvania: 58	West Virginia:
Delaware: 14	Louisiana: 0	Nevada: 11	Rhode Island: 4	Wisconsin: 17
Florida: 21	Maine: 0	New Hampshire: 0	South Carolina: 2	Wyoming: 0
Georgia: 59	Maryland: 49	New Jersey: 49	South Dakota: 0	DC: 12

FIRST-YEAR DOMESTIC RECRUITMENT

HIGH SCHOOL VISITS SINCE 2011



TOP ATTENDED DOMESTIC HIGH SCHOOL VISITS*

1. Kettering Fairmont High School, Kettering, OH	98	
2. Springfield High School, Springfield, OH		
3. Saint Ignatius High School, Cleveland, OH		
4. Shroder Padeia High School, Cincinnati, OH	52	
5. Fairborn High School, Fairborn, OH	50	
6. Taylor High School, Cleves, OH		
7. Olentangy Orange High School, Lewis Center, OH		
T8. Northmont High School, Clayton, OH		
T8. Bishop Watterson High School, Columbus, OH		
10. Sacred Heart Academy High School, Louisville, KY		

*Note: All attendance figures used throughout this report, including event rankings, are based on the number of information cards collected.

3.7 %
INCREASE IN HIGH SCHOOL VISITS SINCE 2015

266%

INCREASE IN
HIGH SCHOOL VISITS
SINCE 2011

FIRST-YEAR DOMESTIC RECRUITMENT

DIVERSE STUDENT RECRUITMENT TRAVEL

Statistics in this section are based on schools that generate the highest number of diverse students for Miami University.



6.8%
INCREASE IN
HIGH SCHOOL VISITS
SINCE 2015



COLLEGE FAIRS

TOP ATTENDED DOMESTIC COLLEGE FAIRS*

1. Cincinnati National College Fair (NACAC), Cincinnati, OH	250	
2. Baltimore National College Fair (NACAC), Baltimore, MD	235	
3. Minnesota National College Fair (NACAC), Minneapolis, MN	206	
4. Columbus Suburban College Fair, Westerville, OH	188	
5. Indianapolis National College Fair (NACAC), Indianapolis, IN	148	
6. Greater Phoenix National College Fair (NACAC), Phoenix AZ	89	
7. St. Xavier Mini College Fair, Cincinnati, OH	88	
8. Philadelphia National College Fair (NACAC), Philadelphia, PA		
9. Seattle National College Fair (NACAC), Seattle, WA	79	
10. Archbishop McNicholas College Fair, Cincinnati, OH	76	
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STRATEGIC RECRUITMENT INITIATIVES

INTERNATIONAL RECRUITMENT TRAVEL



COUNTRIES VISITED ••••

BRAZIL
CANADA
CHINA
HONG KONG S.A.R.
INDIA
INDONESIA

JAPAN MACAU S.A.R. MALAYSIA MYANMAR NEPAL

SINGAPORE
SOUTH KOREA
SPAIN
TAIWAN
THAILAND
VIETNAM

STRATEGIC RECRUITMENT INITIATIVES

TRANSFER RECRUITMENT TRAVEL

COMMUNITY COLLEGES VISITED

CINCINNATI STATE TECHNICAL AND COMMUNITY COLLEGE

CLARK STATE COMMUNITY COLLEGE

COLUMBUS STATE COMMUNITY COLLEGE (2 CAMPUSES)

CUYAHOGA COMMUNITY COLLEGE (6 CAMPUSES)

HOCKING COLLEGE

LAKELAND COMMUNITY COLLEGE

LORAIN COUNTY COMMUNITY COLLEGE

CHATFIELD COLLEGE

MARION TECHNICAL COLLEGE

NORTH CENTRAL STATE COLLEGE

NORTHWEST STATE COMMUNITY COLLEGE

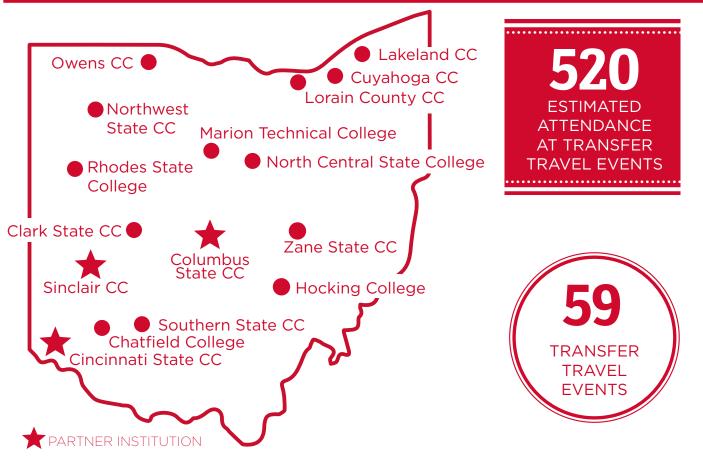
OWENS COMMUNITY COLLEGE

RHODES STATE COLLEGE

SINCLAIR COMMUNITY COLLEGE

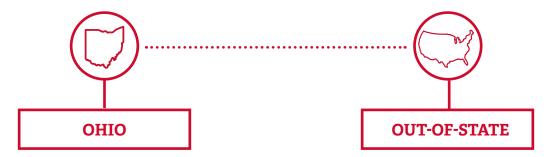
SOUTHERN STATE COMMUNITY COLLEGE

ZANE STATE COLLEGE



HIGH SCHOOL COUNSELOR EVENTS

HIGH SCHOOL COUNSELOR EVENTS BY LOCATION



Akron Cincinnati

Cleveland (Beachwood)

Cleveland (Westlake)

Columbus

Dayton

Portsmouth

Toledo

Wilmington, DE Chicago, IL Indianapolis, IN Baltimore, MD Detroit, MI

Minneapolis, MN St. Louis, MO

510 COUNSELORS ATTENDED A COUNSELOR EVENT

