Industrials

Sector Analysis



Sector overview

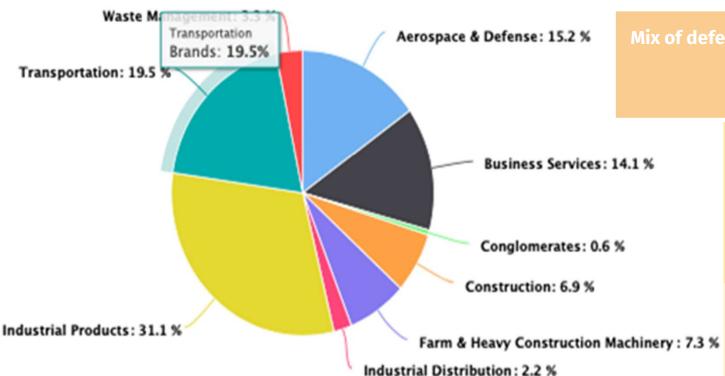
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Sector Weighting



8.13 %

Weight in S&P 500



Mix of defensive and cyclical stocks

Sensitive super sector

Industries

- Farm & Heavy Constructions
- Industrial Distribution
- Industrial Products
- Transportation
- Waste Management
- Aerospace & Defense
- **Business Services**
- Conglomerates
- Constructions

Sector Fundamental

P/E Ratio TTM	156.06
Enterprise Value	\$64.93B
EPS	\$3.23
EPS Growth	22.75%
ROE	8.22%
ROI	5.28%
Debt / Equity	106.96
Dividend Yield	1.91%
Revenue Growth	-4.34%

Business Model

- Airline business models: Full-Service Network Carriers
- Manufacturer business model: utilizes raw materials to create a product to sell

Graph 1.1 Sector index performance against S&P 500



Top 10 largest firms in sector























Sector Outlook



Positive

Capital expenditures are likely to increase if global growth continues to improve;

The sector tends to outperform early in the business cycle;

Many companies in the sector have cash-heavy balance sheets.



Negative

Capital expenditures have been tepid;

Delays in COVID-19 vaccine distribution is a headwind for airlines;

Aircraft demand is likely to be weak until business and leisure travel resumes.



Risk

While we're currently neutral on the sector, if there is a stronger-thanexpected surge in global growth or massive infrastructure stimulus, then it could perform better than expected.

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Industry competition analysis

Porter's five forces framework

Ol Customers Bargaining Power

Weak bargaining power Low product differentiation





Suppliers Bargaining Power

Strong bargaining power

Few suppliers and choices Government regulations

02

03

Threats of New Entry

Moderate threats: Barriers to entry Trend of innovating new products and services







05

High competition Few large competitors Customer loyalty is low

04

Threats of Substitutes

High threats: Switching cost is low for consumers



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Factors Affecting pricing power

Barrier to Entry

Moderate: Expensive barriers for transportation and environmental service industry, but less barriers for business service industry

Industry Concentration

High: The industry concentration is high due to oligopoly market structure. The top firms influence market production

Industry Capacity

High industry capacity due to rising demand for industry products and services



Weak Pricing Power

Market Share Stability

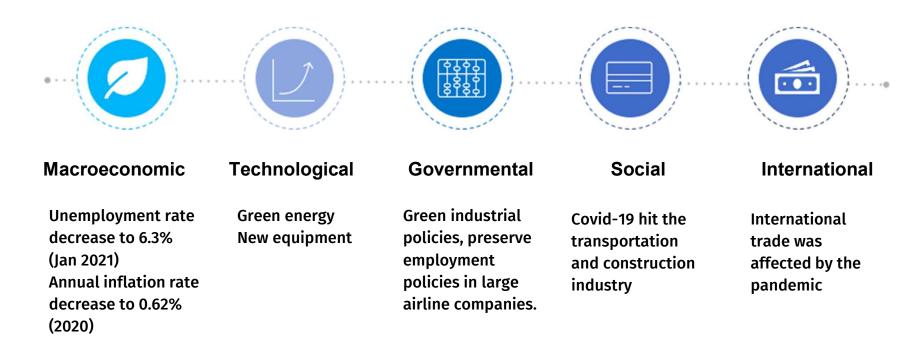
High: Stable market shares, business giants like Republic Service, Boeing, and Honeywell

Price Competition

Moderate price competition. Oligopoly market structure



External Factors





Competitive Advantage and Strategy

REPUBLIC SERVICES INC

Competitive Advantage:

Regional monopolies in collection operations, recycling centers, transfer stations, and landfills.

Discounted equipment purchasing

One of the largest trash management networks

Strategy:

A large customer base

Well-diversified operation area

Offering an impressive advertising presence to gain positive consumer recognition.

BOEING CO

A broad product line

Competitive Advantage:

Strong international influential
Strong relations with many companies

Strategy:

Closing the gap between the company's perception and production

Strengthening research and development partnerships worldwide

Holding Company Business Analysis

WASTE MANAGEMENT

Competitive Advantage:

Economies of scale

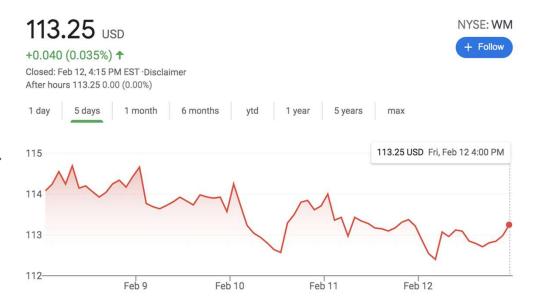
High levels of regulation → high barriers to entry in this industry

One of the largest trash management networks.

Strategy:

Roll-up strategy

Sustainable design strategies





Holding Company Business Analysis

DELTA

Competitive Advantage:

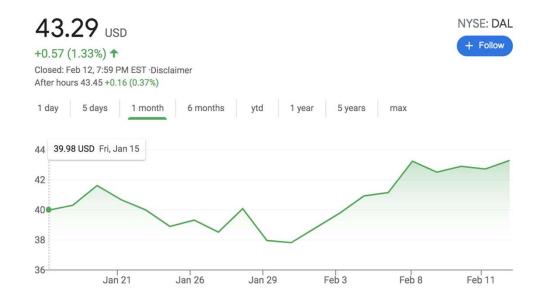
Industry-leading regional monopolies

Cost advantage on jet fuel

Strong relations with important airports

Strategy:

Equity investments in foreign carriers and joint ventures





Q & A

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